



Looking for the ideal place to grow your business? Join the thousands of high-tech companies that already call Florida. Innovation Hub of the Americas.® home.

Enterprise Florida (EFI) – the public-private partnership responsible for leading Florida’s statewide economic development efforts – looks forward to helping you find the perfect Florida location. EFI focuses on growing high-wage, high-value clusters that help to diversify Florida’s economy, including:

- Aviation/Aerospace
- Life Sciences
- Financial/Professional Services
- Homeland Security/Defense
- Information Technology
- Manufacturing

EFI also works collaboratively with a statewide network of regional and local economic development organizations that can provide specialized assistance in all of Florida’s 67 counties.

A summary of Enterprise Florida programs and services is provided below. For additional information about Florida’s business advantages, log on to www.eflora.com or give us a call at 407.956.5600.



Enterprise Florida can help companies interested in a Florida expansion or location:

- ▶ **Community Profiles** – Detailed information about Florida’s 67 diverse counties – including population demographics, major employers, cost of living and key contacts.
- ▶ **Site Identification Services** – Helping companies identify and examine Florida communities that best fit their needs.
- ▶ **Business Incentives/Sales Tax Exemptions Assistance** – Determining eligibility for state business incentives and sales tax exemptions and help eligible companies navigate the application process. EFI also coordinates with city, county and regional economic development organizations that offer similar incentives.
- ▶ **Special Needs Areas Information** – Ensuring companies are aware of specialized incentives and other inducements that are available for locating or expanding in Florida’s urban and rural areas.
- ▶ **Financing Programs and Assistance** – Coordinating financing programs, such as the Enterprise Bond program, that help Florida companies expand and grow. EFI also works closely with lending corporations to provide additional niche financing products.
- ▶ **Permitting and Regulatory Assistance** – Facilitating meetings and communication between companies and various permitting and regulatory agencies once a project is active.
- ▶ **State Government Liaison** - Facilitating meetings with state government agencies to expedite project activity.
- ▶ **Information** – Providing a wealth of updated information about the state through EFI’s website, eflora.com. The Intelligence Center, in particular, contains useful data about Florida’s economy.



Enterprise Florida can also help Florida companies enter or expand into the international marketplace through:



- ▶ **Statewide Trade Offices** – Headquartered in Coral Gables, Enterprise Florida’s International Division provides an array of programs and services to Florida manufacturers, export intermediaries, and professional services providers through a network of statewide trade offices located in Boca Raton, Jacksonville, Orlando, Pensacola, Tallahassee, and Tampa/St. Pete.
- ▶ **Export Counseling** – Free export counseling including evaluation of a company’s market readiness, selecting target markets for a company’s products or services, market research, information on channels of distribution in target markets, and introductions to our International Offices.
- ▶ **Overseas Trade Missions & Exhibitions** – Participation in overseas trade missions and exhibitions provides opportunities for Florida companies to showcase their products and meet one-on-one with potential customers worldwide.
- ▶ **International Office Network** – Access global markets through our International Offices in Brazil, Belgium, Canada, China, Czech Republic, Germany, Israel, Japan, Mexico, South Africa, Spain, Taiwan, and the U.K.
- ▶ **International Trade Leads** – Trade leads generated by our International Offices are organized into a free, on-line database available to Florida companies by registering on our website.
- ▶ **International Services Network** – Professional services companies can take advantage of the Florida International Services Network to promote their services worldwide through trade missions and an on-line database.
- ▶ **Export Finance** – In collaboration with the Florida Export Finance Corporation, EFI can guide small- and medium-sized companies to state and federal sources that can help finance export transactions.
- ▶ **Florida Trade Partners Alliance** – A strategic alliance of trade and economic development organizations statewide, offering an array of services such as training new-to-export firms, executive mentoring and business counseling, trade missions, and access to trade finance.